

SPECIALIST SKILL / BUSINESS INTELLIGENCE

Make the numbers lead to a decision.

Resolve competing definitions and create reporting that answers the questions managers actually face. Connect the dashboard to a shared metric dictionary and a usable semantic model.

WHAT WE CAN BUILD FOR YOU

One view of commercial performance

Align revenue, pipeline and delivery measures in a shared model before building the reporting surface.

Value: Management spends less time reconciling reports and more time acting on what changed.

Capacity and operating visibility

Build dashboards around workload, throughput and the decisions a team makes each week.

Value: Managers can spot pressure earlier and use the same definitions when discussing action.

WHAT THE ENGAGEMENT INCLUDES

- | Metric definitions
- | Semantic layer
- | Dashboard engineering
- | Adoption support

WHAT YOU TAKE AWAY

- | Metric dictionary
- | Semantic model
- | Dashboards

HOW WE MAKE THE VALUE VISIBLE

Report preparation time / Metric agreement / Active decision-maker use

GOOD REASONS TO START

Numbers that disagree between reports / Metrics without definitions / Dashboards nobody opens

ILLUSTRATIVE APPLICATIONS / SCOPED TO YOUR SYSTEMS

Let's scope the first useful step.

Bring two reports that disagree and the management decision those numbers should support.

[Talk to BELTO](#)